

# FISCAL YEAR 2018 FINANCIAL REVIEW

October 16, 2018

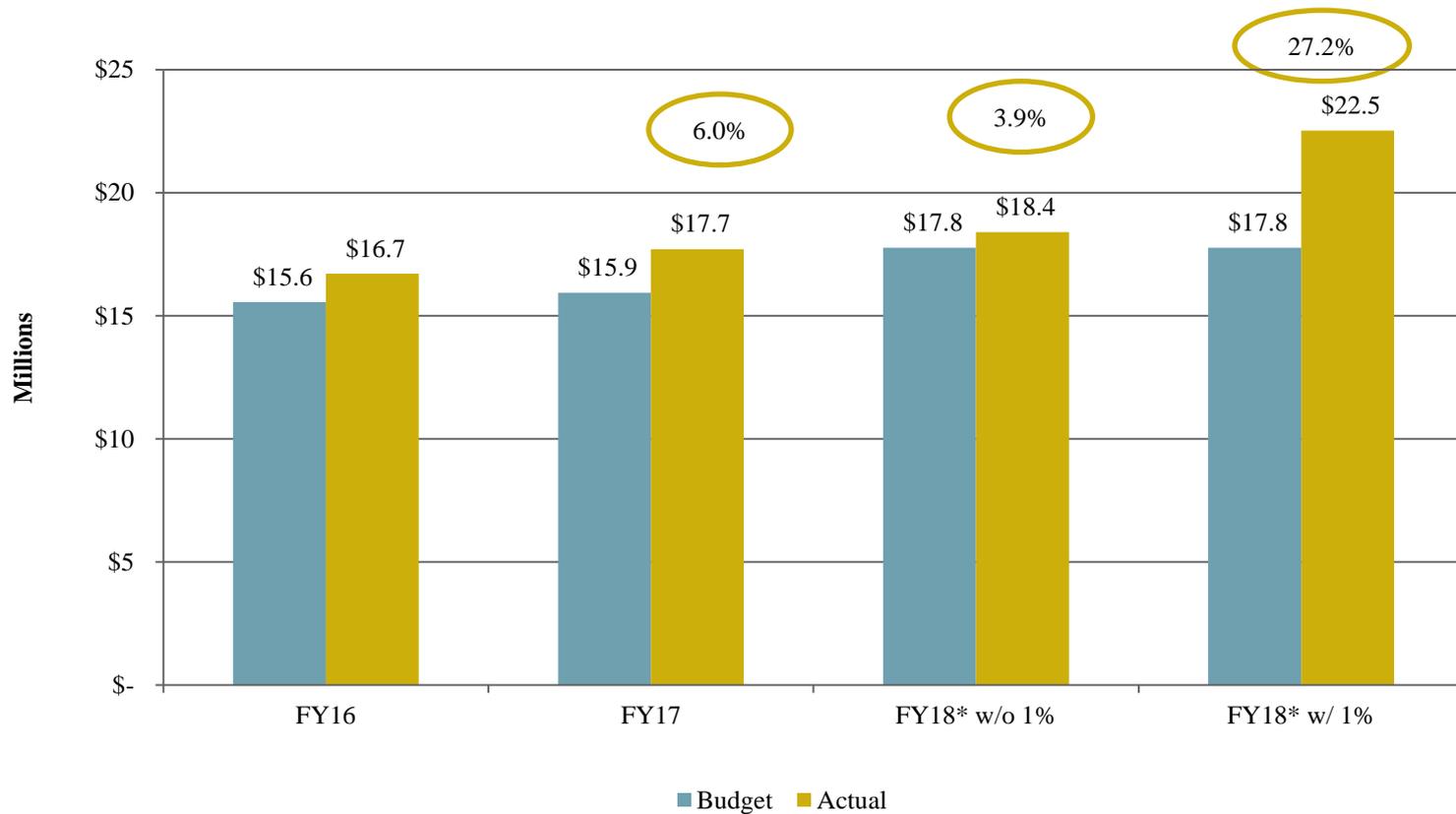
# Purpose

- ▣ Provide a financial review for fiscal year 2018 to include:
  - TPT collection history
  - State shared revenue history
  - Selected funds' revenues, expenditures and highlights

# Funds Reported

- ▣ General Fund
- ▣ HURF
- ▣ Water Operating
- ▣ Wastewater Operating
- ▣ Sanitation

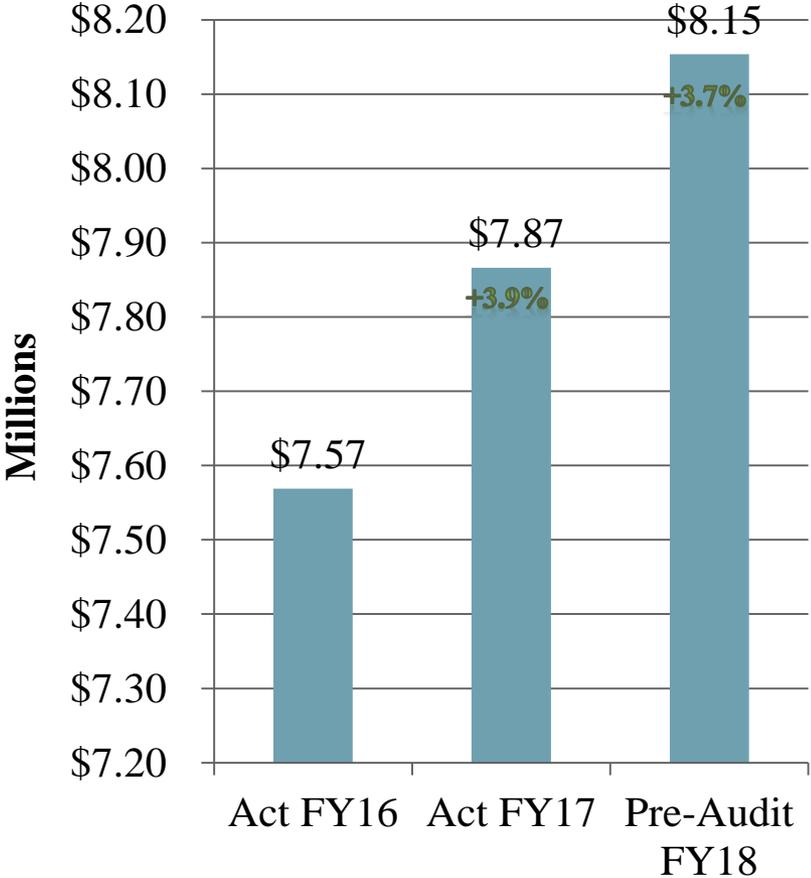
# 3-Year TPT Collections



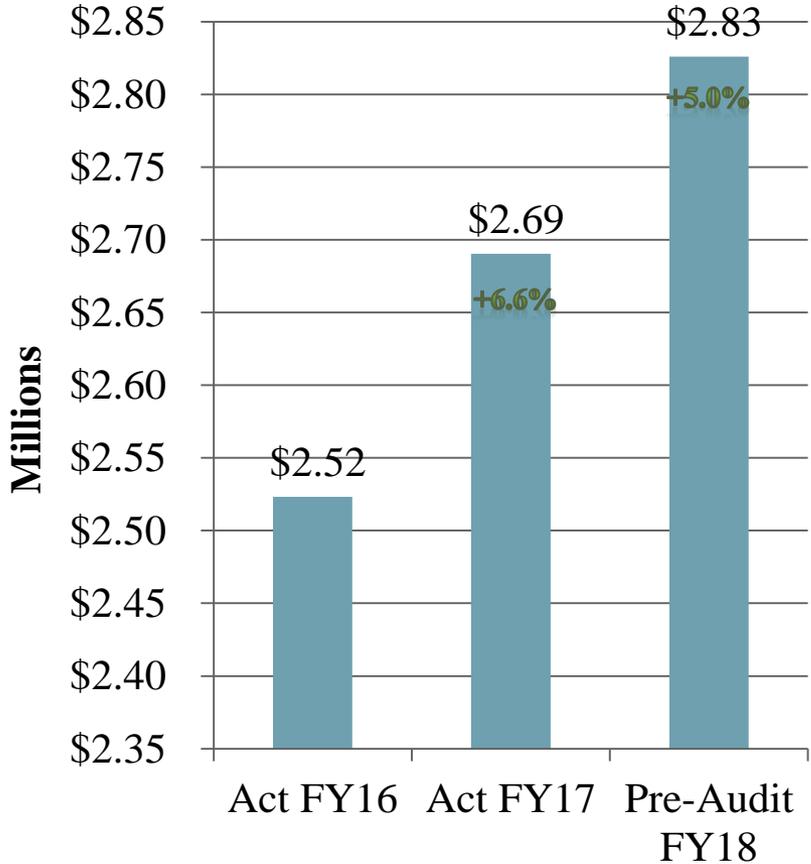
\*FY18 figures are pre-audit.

# State Shared Revenue History

### General Fund



### HURF



# General Fund Highlights

## ▣ Revenue Highlights

- TPT collections and state shared revenues
- Building permits up 17.6%
- Business licenses increased by 13%
- Investment earnings more than doubled to \$94K

## ▣ Expenditure Highlights

- Budgeted transfers totaled \$6.6M; actual transfers totaled \$3.8M
- Actual personnel costs were \$2.15M less than budgeted
  - ▣ Police, Fire and ED
- Added Economic Development Department

## ▣ Fund Balance Highlights

- Added \$677,325 to fund balance
  - ▣ FY17 \$17,901,995 (\$16.572M G/F, \$1.330M Tourism)
  - ▣ FY18 \$18,579,320 (\$17.425M G/F, \$1.154M Tourism)

# General Fund

## Revenues

Revenue Source	Actual FY16	Actual FY17	Pre-Audit FY18
<b>TPT</b>	15,486,533	16,395,733	16,817,921
<b>State Shared</b>	7,568,687	7,866,078	8,153,707
<b>Licenses &amp; Permits</b>	1,476,877	1,597,123	1,697,529
<b>Golf Course</b>	908,880	830,870	827,561
<b>Parks, Rec &amp; Pools</b>	292,237	308,626	305,358
<b>Fines &amp; Forfeitures</b>	304,729	319,004	337,674
<b>Transfers</b>	967,453	1,216,565	1,422,819
<b>Other</b>	192,615	214,531	398,183
<b>Total Revenues</b>	<b>27,198,011</b>	<b>28,748,530</b>	<b>29,960,751</b>
<b>% Increase</b>		<b>5.7%</b>	<b>4.2%</b>

FY18 Budget to Actual Variance = +5.2%

## Expenditures

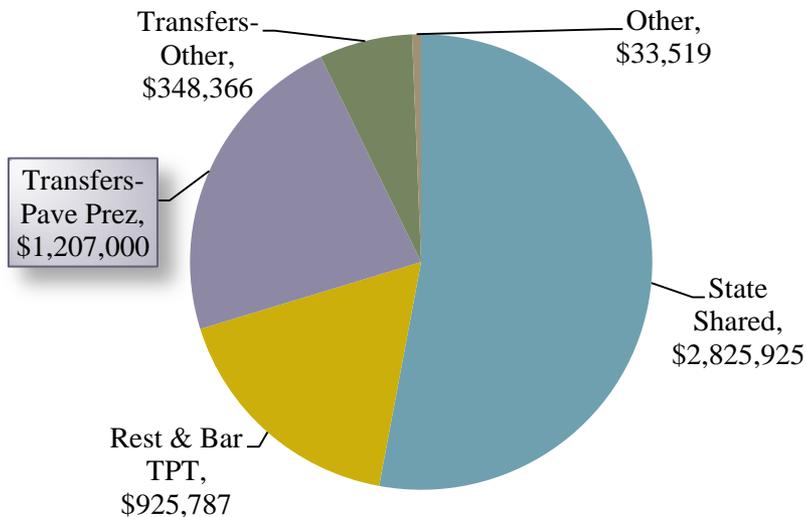
Expenditure	Actual FY16	Actual FY17	Pre-Audit FY18
<b>Personnel Costs</b>	16,524,054	17,103,242	17,320,211
<b>Supplies &amp; Services</b>	4,075,542	4,059,034	4,325,370
<b>Internal Services</b>	2,999,243	2,964,207	3,046,355
<b>Capital Outlay</b>	711,105	540,669	791,987
<b>Transfers</b>	856,184	1,226,283	3,799,502
<b>Total Expenditures</b>	<b>25,166,128</b>	<b>25,893,435</b>	<b>29,283,426</b>
<b>% Increase</b>		<b>2.9%</b>	<b>13.1%</b>

FY18 Budget to Actual Variance (Op Budget) = -10.9%  
 FY18 Budget to Actual Variance = -19.4%

# HURF Highlights

## Revenue Highlights

- State shared Highway User Fuel Tax up 5%
- Rest & Bar TPT increased 13.5%



## Expenditure Highlights

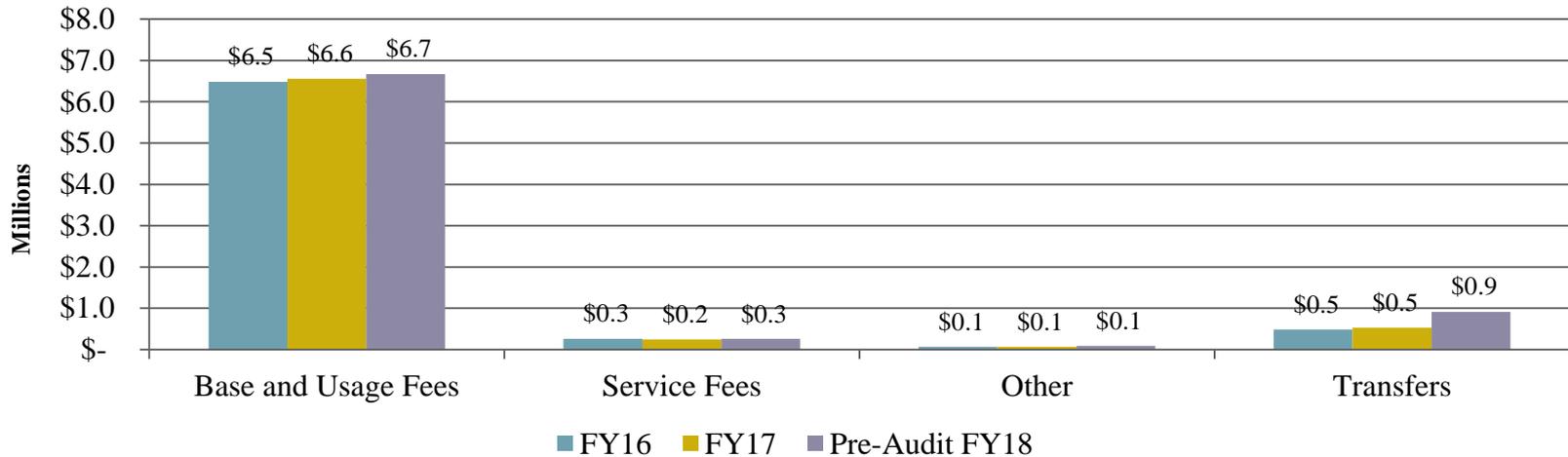
- Pavement preservation spending up 42.9% to \$2.15M

## Fund Balance Highlights

- FY18 Fund Balance \$2.178M

# Water Operating Fund

## Revenues

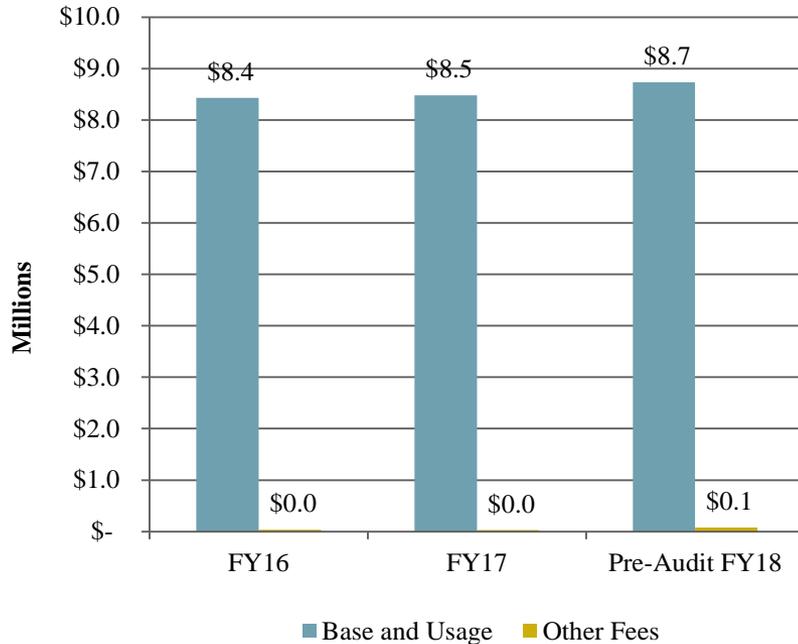


### □ Water Operating Fund Highlights

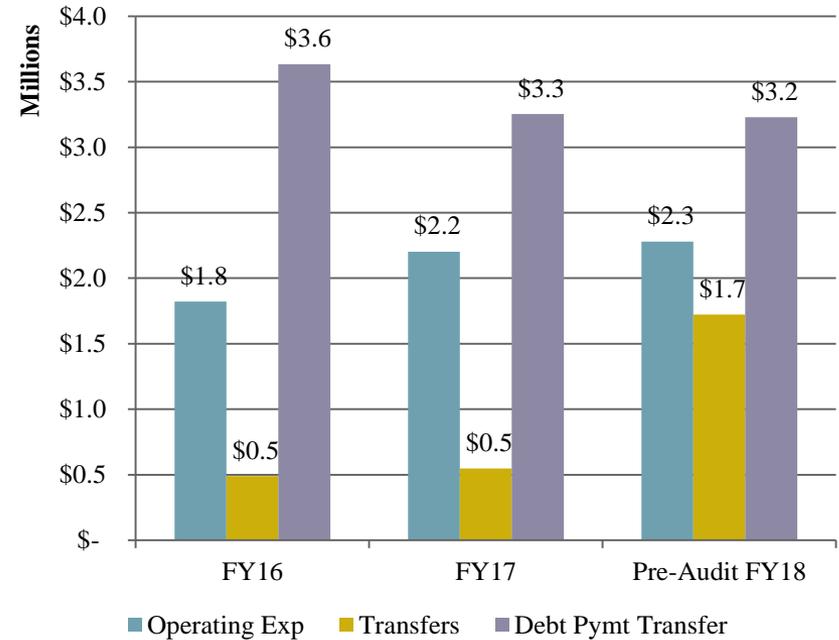
- Customer base increased 3.4% to 19,951
- Fund balance increased by \$678,790 to \$5.23M
  - Increase due to personnel vacancies, capital outlay carryforward and increased incoming transfers from HURF and WW

# Wastewater Operating Fund

## Revenues



## Expenditures

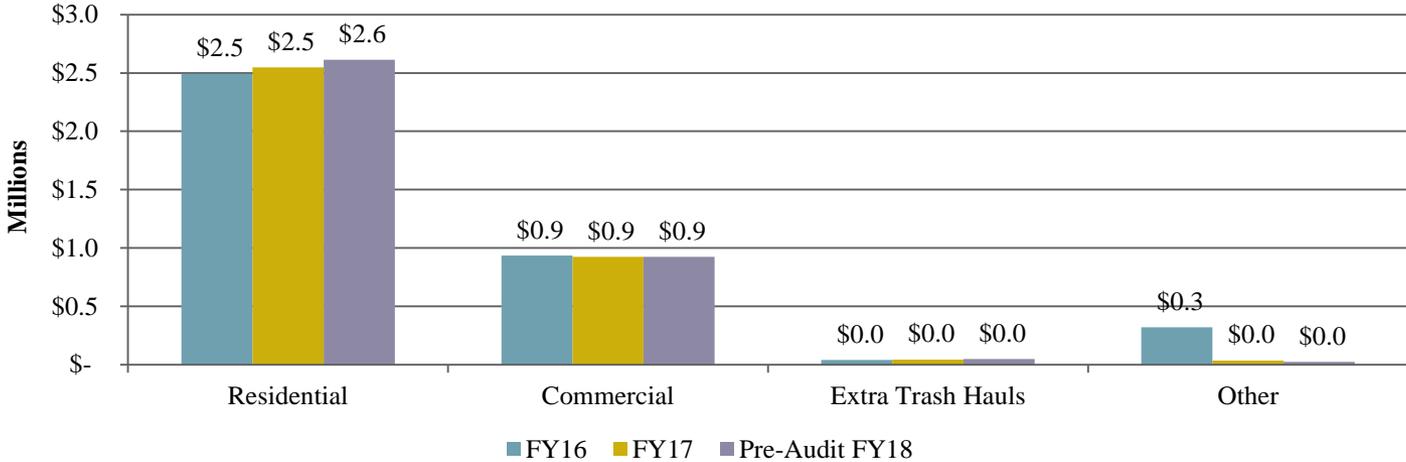


### Wastewater Operating Fund Highlights

- Customer base increased 3.8% to 10,608
- Fund balance increased by \$1.57M to \$11.14M

# Sanitation Fund

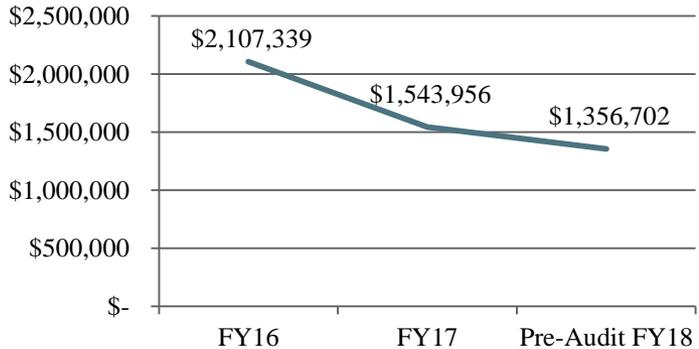
## Revenues



### Sanitation Fund Highlights

- Increase in residential customer base
  - FY16 10,681
  - FY17 10,880
  - FY18 11,203
- Slight growth in commercial customer base
  - FY16 925
  - FY17 942
  - FY18 939

## Fund Balance



# Other Fund Highlights

- ▣ Powerhouse Fund
  - Merchandise sales up 41.2% to \$190,010
- ▣ Airport Fund
  - New fund and department created
  - Transactional history from July 2017 – May 2, 2018 will be completed in late October
- ▣ I-11 E. Kingman Connection Project Fund
  - Total TPT collections \$2.058M
  - Fund Balance \$4.597M
- ▣ Pavement Preservation Fund
  - Total TPT collections \$2.058M
  - Fund Balance \$1.361M

# Fiscal-Year 2018 Wrap-Up

- ▣ TPT collections exceed 2.75% estimated growth rate (excluding add'l 1% TPT)
- ▣ State shared revenues gradually increasing across the board
- ▣ Local economy is growing steadily
  - New SFR building permits up 31% (224 in FY17 vs 294 in FY18)
  - New commercial building permits up 300% (3 in FY17 vs 9 in FY18)
  - Business licenses issued are up 8.2% (1,803 a/o 6/30/17 vs 1,951 a/o 6/30/18)
  - Water, wastewater and sanitation customer base increased anywhere from 3 – 3.8%

# Questions

